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Message Text

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15
ACTION TRSE-00

INFO OCT-01 EA-10 ISO-00 NEA-09 AID-05 CIAE-00 COME-00

EB-07 FRB-01 INR-07 NSAE-00 XMB-04 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 NSC-05 SS-15 STR-04

CEA-01 L-02 H-02 PA-02 USIA-15 PRS-01 /107 W
---------- 103021
R 182305Z FEB 75
FM AMEMBASSY SUVA
TO AMEMBASSY MANILA
INFO SECSTATE WASHDC 3752

UNCLAS SUVA 180

USADB

E.O. 11652: N/A
TAGS: EAID, EFIN, BEXP, FJ
SUBJ: ADB - FINANCED PROJECTS IN FIJI

REF: MANILA 1818

1. THERE ARE ONLY TWO ADB ASSISTANCE PROJECTS TO FIJI. FIRST IS LOAN TO FIJI DEVELOPMENT BANK FOR RELENDING TO SMALL, MAINLY AGRICULTURAL, PROJECTS. NO RPT NO PROCUREMENT IS INVOLVED SINCE EACH SMALL BORROWER DOES OWN PURCHASING. SECOND LOAN IS FOR POWER DEVELOPMENT PROJECT. PROCUREMENT IS INVOLVED IN SEVERAL STAGES OF PROJECT. EMBASSY HAS BEEN KEPT INFORMED IN TIMELY MANNER BY FIJI ELECTRICITY AUTHORITY (FEA) OF ALL CALLS FOR TENDER. INFORMATION PROVIDED, HOWEVER, IS USUALLY SKETCHY, INCLUDING ONLY TYPE OF PROJECT AND NEW ZEALAND ADDRESS TO WHICH TO WRITE FOR MORE DETAILS. FEA HAS BEEN REASONABLY COOPERATIVE IN INFORMALLY SUPPLYING EMBASSY WITH FURTHER INFORMATION UPON REQUEST. INFORMATION RECEIVED HAS BEEN MADE KNOWN TO U.S. SUPPLIERS THROUGH TRADE OPPORTUNITIES PROGRAM AND PUBLICATION IN 'COMMERCE TODAY'.
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AMOUNT OF RESPONSE BY U.S. SUPPLIERS NOT KNOW TO EMBASSY.

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2. IN GENERAL POST KNOWLEDGE OF ADB PROJECTS IN FIJI IS SMALL. RECEIPT OF INFORMATION IS ERRATIC AND OFTEN INCOMPLETE. EMBASSY MIGHT OFFER MORE SERVICE TO U.S. FIRMS IN CONNECTION WITH ADB LOANS IF MORE INFORMATION ON NEED FOR CONSULTING SERVICES, CALLS FOR TENDER, AWARD OF CONTRACTS, ETC., WAS REGULARLY FORTHCOMING.

3. MORE INTEREST BY U.S. FIRMS MIGHT BE GENERATED BY MAKING MORE INFORMATION AVAILABLE TO THEM FROM START. CALLS FOR TENDER WHICH INCLUDE ONLY VAGUE GENERAL INFORMATION (SUCH AS ONE RECEIVED BY EMBASSY FOR COMMUNICATIONS EQUIPMENT) DO NOT INSPIRE LARGE RESPONSE. U.S. FIRM INTEREST MIGHT ALSO BE GREATER IF SEVERAL SMALL SEGMENTS OF PROJECT WERE AWARDED UNDER SINGLE CONTRACT RATHER THAN BROKEN UP INTO MANY SMALL TENDERS. LARGE U.S. FIRMS WHICH ARE HESITANT TO COME TO DISTANT FIJI FOR 25,000-65,000 DOLLAR PROJECTS WOULD BE MORE LIKELY TO SHOW INTEREST IN SINGLE LARGE PROJECT.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
Concepts: PROGRAMS (PROJECTS), ELECTRIC POWER PLANTS, AGRICULTURAL PROGRAMS
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Copy: SINGLE
Draft Date: 18 FEB 1975
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Decaption Note:
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Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Previous Handling Restrictions: n/a
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Review Event:
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